

WORKFORCE DEVELOPMENT BOARD

One Stop Operations Committee October 19, 2022 at 3:00pm

SC Works Clemson Comprehensive Center, Large Conference Room

Conference Call Information:

https://us02web.zoom.us/j/6436419262?pwd=Vm9zNTB2ZDNYU3ZWZno1ZlM2QVBqdz09

Meeting ID: 643 641 9262 Dial: 1-646-558-8656 Passcode: 29631

AGENDA

١. Call to Order/Introductions Ed Parris, Chair **Consent Agenda*** II. **Ed Parris** a. Meeting Minutes (8/17/2022) b. PY22 Usage Reports c. PY22 Financial Reports d. PY22 Employer Service Reports III. **SC Works System Updates** WorkLink & Eckerd Staff IV. **WIOA Program Updates Eckerd Staff** ٧. **Strategic Plan Items** Jennifer Kelly, WorkLink Staff VI. **Other Business Ed Parris** Proposed CY 2023 Meeting Dates: January 18, March 22, May 24, August 23, October 18 VII. **Adjourn**

UPCOMING MEETINGS:

WorkLink WDB Meeting, November 16, 2022 @ 1pm (Please look for email updates)

OneStop Operations Committee Meeting, January 18, 2023 @ 3pm Clemson SC Works, Large Conference Room or Conference Call



WORKFORCE DEVELOPMENT BOARD OneStop Operations Committee Meeting Minutes August 17, 2022 @ 3:00pm via Zoom/ Clemson SC Works Comprehensive Center

Members Present

Ed Parris Dr. Galen DeHay Brooke Garren Teri Gilstrap

Danny Brothers

Members Absent:

David Bowers Allen Fain Susan Gibson

Staff Present:

Jennifer Kelly Trent Acker

Guests Present:

JT Parnell Billy Hunter Renee Alexander

I. Welcome and Introductions

Chair Ed Parris officially called the meeting to order at 3:02 pm welcoming everyone in attendance and announced the meeting being recorded for processing of minutes.

II. Consent Agenda

Chair Parris stated that the consent agenda was included in the meeting packet. The consent agenda included the following items:

- 5/18/22 Meeting Minutes (pages 2-3)
- Eckerd Financial Status Reports (pages 4-10)
- SC Works Center & Program Usage Reports (pages 11-18)
- Employer Services Reports (pages 19-21)

ACTION TAKEN: Dr. Galen DeHay made a motion to accept the May 18, 2022 minutes as presented, seconded by Brooke Garren. The motion carried unanimously.

ACTION TAKEN: Dr. Galen DeHay made a motion to accept all consent agenda items as presented, seconded by Brooke Garren. The motion carried unanimously.

III. SC Works System Updates

i. PY21 Final SC Works Center End of Year Report

Mr. Billy Hunter updated committee members on the SC Works center and program usage reports, listed on pages 11-18 in the packet. There were 7,847 total customers, 390 workshops offered, 567 referrals to partners, and 15 hiring events in PY2021.

ii. Anderson SC Works Center Update

Mr. Hunter stated that the transition between the Anderson SC Works QuickJobs Center and the 1428 Pearman Dairy Road move has taken place. July 5 was the first date open to SC Works customers. There are 8 workstations and partner cubicles available for space in the new center.

iii. Outstanding SC Works Center Nomination

Mr. Trent Acker presented the Outstanding SC Works System Employee to be recognized for Workforce Development month. Chipper Williams is the selected nominee for the WorkLink area. Chipper is an SC Department of Employment and Workforce employee. Further information is provided on page 22. The award will be presented at the next Board meeting in September.

iv. Statewide Career Assessment Update

Mr. Acker stated that in the past several years, South Carolina procured a career assessment for statewide use. The state is in an RFP process to procure a new vendor for a career assessment moving forward.

IV. WIOA Program Updates

i. PY21 WIOA Program End of Year Report

Mr. JT Parnell thanked Eckerd staff for a successful PY21 program year. In PY21, WIOA enrolled 140 new participants, 116 individuals had priority of service, 165 participants received training, 100 credentials were received, and 223 participants received a measurable skills gain.

ii. PY21 Eckerd Financial Status Report

Mr. Parnell stated close to 95% of the Adult program budget was spent and close to 81% of the Dislocated Worker budget was spent in PY21. There were 4 different funding streams used, which totaled \$431,703, and 84% of the total was spent. Over \$512,000 was used in training and supportive services to help participants throughout the WorkLink region.

iii. PY22 Program Goals

Mr. Parnell stated that in PY22, the traditional and resiliency funding totals \$356,315, which is planned to serve 125 new participants through training and supportive services.

iv. Anderson County Outstanding Alumnus Nominees

For the past few years, Anderson County has been recognizing individuals that have stood out for their accomplishments in various programs offered in Anderson County. These individuals have been able to complete steps towards self-sufficiency, overcoming significant barriers to employment, may have completed the next step of their education, and have become employed. Mr. Parnell presented four

participants for consideration. The committee will hold an electronic vote for the recommended alumnus of the year.

V. **Stevens Amendment**

> Ms. Kelly stated that there is a new instruction letter concerning the financial funding that WorkLink receives from the Federal and State governments. There is a Department of Labor requirement to divulge the amount of funding available, how much is federal vs. state funding, and outside funding amounts. The website will display all required information for the Stevens Amendment.

VI. Regional/Local Plan/Strategic Plan Items

Mr. Acker stated WorkLink is responsible for a Regional and Local Plan, which requires updates. The Local Plan will be revised by WorkLink staff, and the Regional Plan will be a joint effort between several areas. Mr. Acker stated that there are some strategic plan items that need to be removed or updated. The goal is to organize a strategic planning session in the future.

VII. **Request for Proposals Discussion**

> Chair Parris called for an Executive session and excused Eckerd and any guests from this portion of the discussion.

ACTION TAKEN: Dr. Galen DeHay made a motion to enter into Executive Session, seconded by Brooke Garren. The motion carried unanimously.

ACTION TAKEN: Dr. Galen DeHay made a motion to exit Executive Session, seconded by Brooke Garren. The motion carried unanimously.

V. Adjourn

With no further business, the meeting was adjourned at 3:51 p.m.

Respectfully submitted by: Meredith Durham

Data through: September 2022 Last Revision Date: 10.10.2022

SC WORKS BRINGING EMPLOYERS AND JOB SEEKERS TOGETHER WORKLINK

*Workshops are offered Virtually

PY2022 - July 1, 2022 to June 30, 2023

ANDERSON-OCONEE-PICKENS

	Q1 2022	Q1 2022	Q1 2022	Q2 2022	Q2 2022	Q2 2022	Q3 2022	Q3 2022	Q3 2022	Q4 2022	Q4 2022	Q4 2022	
Jobseekers Services	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Гotal
SYSTEM WIDE SERVICES		·	,										
Unduplicated Customer Count	1350	4091	2535										5453
Individuals that Registered	102	200	117										419
Anderson	58	85	47										190
Clemson	11	25	22										58
Easley	13	47	25										8!
Seneca	20	42	23										8!
	40404	47404	20222										40004
Job Search Services	18401	47124	38323										103848
Anderson	9444	24152	20058										53654
Clemson	2715	6918	5557										15190
Easley	2766	7629	6561										1695
Seneca	3476	8425	6147										18048
CENTER-WIDE SERVICES													
Center Traffic (Total Customer Count):	615	758	681										2054
Anderson	157	206	190										553
Clemson	285	336	306										927
Easley	27	48	27										102
Seneca	146	168	158										472
Orientation Attendance	52	61	40										15
Workshops Offered	31	36	44										11:
# Attended Employability	0	0	3										
# Attended Financial Literacy	0	0	0										
# Attended Computer Skills	0	0	0										
Referrals to Partners:	16	87	71										174
# of Individuals Received Referral	14	73	64										15:

Data through: September 2022 Last Revision Date: 10.10.2022

SC WORKS BRINGING EMPLOYERS AND JOB SEEKERS TOGETHER WORKLINK

ANDERSON-OCONEE-PICKENS

PY2022 - July 1, 2022 to June 30, 2023

12022 July 1, 2022 to Julie 30, 202													1
	Q1 2022	Q1 2022	Q1 2022	Q2 2022	Q2 2022	Q2 2022	Q3 2022	Q3 2022	Q3 2022	Q4 2022	Q4 2022	Q4 2022	
Employer Services	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
Internal Job Orders Created	236	386	308										930
Anderson	154	257	191										602
Clemson	20	47	37										104
Easley	29	39	26										94
Seneca	33	43	54										130
Services Provided Employers	176	795	964										1935
Anderson	10	16	44										70
Clemson	162	653	865										1680
Easley	1	22	7										30
Seneca	3	104	48										155
Hiring Events	0	1	2										3
Total Job Seekers	0	8	10										18
Anderson	0	0	0										0
Oconee	0	0	0										0
Pickens	0	8	10										18
Regional	0	0	0										0
Entered Employments	6	5	5										16
Anderson	2	7	2										11
Clemson	1	1	3										5
Easley	1	1	0										2
Seneca	2	2	0										4
Rapid Response Events	0	0	0										0
Total Affected	0	0											0

Data through: September 2022 Last Revision Date: 10.10.2022

SC VORKS BRINGING EMPLOYERS AND JOB SEEKERS TOGETHER WORKLINK

ANDERSON-OCONEE-PICKENS

PY2022 - July 1, 2022 to June 30, 2023

WIOA Individualized Career Services = July 1, 2022 - June 30, 2023

loh	Sook	or ot	W/IO	ΛEn	rollmon	.+
Job Seeker at WIOA Enrollment						
		Α	0	Р	Other	Total
Veterans						
	CO	3	0	3	0	6
	New	1	0	0	0	1
Offenders						
	СО	18	9	11	0	38
	New	2	1	1	0	4
TAA Co-enrolled						
	со	0	0	0	0	0
	New	0	0	0	0	0
Adult/DW Low Income	_			Ū	J	
, tada ay 2 11 2011 111001110	СО	29	14	21	0	64
	New	6	1	3	0	10
SNAP Recipient	146 00	O	•	J	O	
SNAF Recipient	СО	9	9	11	0	29
	New		0	3	0	6
Dasia Chilla Dafiaiant	New	3	U	3	U	0
Basic Skills Deficient	CO	20	16	20	0	02
	CO	39		28	0	83
	New	5	1	2	0	8

Caseload Breakdown					
	Active F	ollow-up	Total		
Hill	29	32	61		
Sexton	60	34	94		
Snider	46	50	96		
Thrasher	40	44	84		
Total	175	160	335		

Active Enrollment					
	CO	September	Total		
Hill	26	3	29		
Sexton	54	6	60		
Snider	39	7	46		
Thrasher	38	2	40		
Total	157	18	175		

Applications					
	September	YTD Total			

YTD Total Determinations

Enrollment

	September	TD Planned (+/-)	
New MTD Enrolled	18	13	5
New YTD Enrolled	44	26	18
Total YTD Participants	175		
Total YTD Exits	0		

21

52

Priorities*	YTD Enrolled	Goal		
1. Veterans - PAR, LI, or BSD**	116	74.8%	75% or More	
2. PAR, LI, or BSD	110	74.070	73% OF WIGHT	
3. Veteran	39	25.2%	25% or Less	
4. Non-Veterans	39	23.2/0	23/6 OF LESS	
Sum	155			

^{*}Applies to Adult Population Only

Career Interest

In-Demand Career Cluster	September	YTD
Admin, Support, Waste Mgmt., Remediation Svcs	1	3
Health Care and Social Assistance	4	12
Manufacturing	1	3
Professional Scientific Technical Services	0	0
Construction	2	2
CDL Exception	9	21
Other	1	2

One-on-One Services

(214 Activity Codes reflect students in the seat regardless of start/end date; all others are services provided in that month)*

·	
106 - Provided Internet Job Searc 12 25	-
107 - Provision of Labor Market I 22 55	
115 - Resume Preparation Assista 4 12	
132- Workshop 13 30	
142 - Soft Skills Instruction 15 38	
202 - Career Guidance/Planning 69 187	
214 - Adult Literacy or Basic Skills 0 2	

WorkKeys or WIN (2008 to present)

	•	. ,		
	СО	New YTD	Total	
Platinum	31	0	31	
Gold	305	0	305	
Silver	1206	8	1214	
Bronze	393	1	394	
No Certificate	962	0	962	
Total	2897	9	2906	

7

^{**}PAR = Public Assistance Recipients, LI = Low Income, BSD = Basic Skills Deficient



PY2022 - July 1, 2022 to June 30, 2023

WIOA Training and Follow-Up Services = July 1, 2022 - June 30, 2023

	•		•
Recommended	tor	Training	Services
Necommenaca	101	Hanning	JCI VICCS

	September	YTD Total
GED	0	0
Occupational	15	57
On-the-Job Training	0	1

OJT Training Synopsis

Company Name	Location of Company	Successful Unsuccessful In-Progress
Daedalus Industrial	Pickens Co	1

Total Current Contracts	0	1	0
Total Carryover	0	0	0
Total All OJT Contracts	1		

^{*}Carryover equals those contracts started in PY21 but finished in PY22

Funding Source

	September	YTD Total			
Adult	0	0			
Dislocated Workers	1	1			
Resiliency	0	0			

Program Outcomes and Follow-Up Services

	MTD Total	YTD Total
Entered Employment	18	27
Credential Attained (current year)	6	11
Measurable Skills Gained	11	28
Follow-Up Services Provided	97	198
Follow-Up Services Individuals	97	198
*This number is hand counted from	SCWOS based on follov	v-up summaries of

Occupational Training by Provider

Name	Currently In Training	PY22 Rec'd Training
Capstone Career Development Center	0	0
Career Step, Llc	4	5
Carolina Aeronautical	0	1
CDL Training Service (Ace Driving Academy)	7	8
Commercial Driving Academy	0	0
Greenville Technical College	0	0
Interactive Business Training	0	1
Norris Mechanical, LLC	14	17
Psi Project Management, Inc.	1	1
Tri-County Technical College	32	44
Truck Driver Institute	0	0
Total	58	77

Total Occupational Training by Cluster

Occupation	Total Trained	PY22 Rec'd Credential
GED/Occupational Training (324)	1	0
Admin, Support, Waste Mgmt., Remediation Svcs.	6	0
CDL	16	6
Construction	0	0
Health Care and Social Assistance	27	2
Manufacturing	20	3
Professional, Scientific, Technical Services	8	0

Funding Source PY22 Rec'd (occupational and GED training)

WIOA Funding	YTD Total	Partner Funding	Amt	Leverage YTD
Adult	155	TCTC Scholarships	\$	64,010
Dislocated Workers	20	SC Lottery	\$	-
NEG	0	Pell Grant	\$	-
Trade (co-enrolled)	0	Other	\$	-
St-OA	0			
Total	175		\$	64,010

Note: Some participants have rec'd more than one training or more than one funding source.



ECKERD YOUTH ALTERNATIVES, INC.

100 N. Starcrest Drive, Clearwater, FL 33765

INVOICE

259.53

2,463

25,761.85

1,351.55 \$

7,495.80 \$

71,489.14 \$

4,518.05

27,207.77

462,110.86

23.0%

21.6%

13.4%

Adult Program Invoice

Worklink Development Board Contract
1376 Tiger Blvd. Invoice

Clemson, SC 29631

Attn: Jennifer Kelly

TOTAL FEES / PROFIT COSTS

INDIRECT COST:

Contract Total

email: jkelly@worklinkweb.com

Contract Number: 22A295E4
Invoice Number: 1055-03

Invoice Month: September 2022

Period Covered: July 1, 2022 - June 30, 2023

Total Amount Due: \$ 25,762

SEPTEMBER

Eckerd Goal: 100.0% 25.0% **Line Item** Remaining Balance Percent Spent 1055-3 **Cumulative Cost Budget YTD YTD Staff Salary Total** 192,886 \$ 13,878 41,820.39 151,065.84 21.7% **Fringe Benefit Total** 51xx \$ 66,920 \$ 4,796 14,483.34 \$ 52,437.15 21.6% **TOTAL STAFF COSTS** 259,807 18,673.74 56,303.73 203,502.99 21.7% **Operating Costs:** Facility Rent, Utilities, Maintenance, etc. 6185 \$ \$ 0.0% Staff Expendable Supplies & Materials 4,800.00 6000 \$ 4,800 \$ \$ 0.0% Software Licenses 2,389 \$ 2,330.56 2.4% 6095 58.24 \$ Staff Computers 6085 \$ 0.0% \$ Program Outreach Expenses (Brochures, Flyers, etc. 0.0% 6735 \$ \$ \$ Copy & Print Expenses 6730 1,800 \$ 1,800.00 0.0% \$ Communications (Phone, Fax, Internet, etc.) 6270 4,332 \$ 253 660.05 3,671.95 15.2% Staff Travel 80.00 \$ 5.6% Local Mileage cost 6105 \$ 1,435 \$ 1,354.90 Non-Local Per Diem/Lodging Cost 6115/6120/6125 \$ 2,240 \$ 2,240.00 0.0% \$ 1,680.00 **Client Verifications** 6516 \$ 1,680 \$ 0.0% \$ Staff Training \$ 0.0% 5110 960 \$ 960.00 Staff Background Checks 5100 \$ 534 \$ 534.40 0.0% Postage (Stamps, FedEx, etc.) 6005 960 \$ 53 107.40 \$ 852.60 11.2% **TOTAL OPERATING COSTS** 305.80 4.3% 21,130 905.69 20,224.41 6525 \$ 9,250 \$ 59 1,431.37 \$ 15.5% 7,818.63 6530 \$ 144,000 \$ 2,020 2,020.00 \$ 141,980.00 1.4% Individual Training Account/Voucher Cost 6535 0.0%

Training Costs: WI Customer Credential Exam Fees (C.N.A., GED, TABE WI Customer Individualized Training Costs Client Testing Fees **TOTAL TRAINING COSTS** 153,250 \$ 2,079 3,451 \$ 149,799 2.3% **Supportive Services Costs:** WI Customer Transportation Costs 6485 \$ 21,840 \$ \$ 21,840.00 0.0% WI Customer Childcare Costs 6660 500 500.00 0.0% \$ \$ \$ Training Support Materials (Uniforms, Drug Screens, Backç 6545/6546 \$ 36,000 \$ 1,981 1,981.00 34,019.00 5.5% \$ WI Customer Emergency Assistance (Rent, Car Repair, 6596 500.00 0.0% 500 \$ **TOTAL SUPPORTIVE SERVICES COSTS** 58,840 1,981.00 1,981.00 56,859.00 3.4% **Training/Professional Fees/Profit:** General Liability Insurance 6305 \$ 5,870 260 1,351.55 \$ 4,518.05 23.0%

5,870

34,704 \$

533,600

\$

\$

\$

12.80%



ECKERD YOUTH ALTERNATIVES, INC.

100 N. Starcrest Drive, Clearwater, FL 33765

INVOICE

DW Invoice

Worklink Development Board 1376 Tiger Blvd.

Clemson, SC 29631 Attn: Jennifer Kelly

email: jkelly@worklinkweb.com

Contract Number: 22D295E4 Invoice Number: 1056-03 Invoice Month: September 2022

Period Covered: July 1, 2022 - June 30, 2023

5,221 Total Amount Due: \$

Eckerd Goal:

SEPTEMBER

Eckerd Goal:					25%					100.0%	
Line Item			Budget		1056-3	Cı	ımulative Cost		Remaining Balance	Percent Spent	
Staff Salary Total		\$	48,060.96	\$	3,332.76	\$	10,363.86	\$	37,697.10	21.6%	
Fringe Benefit Total	51xx	\$	16,697.77	\$	1,171.05	\$	3,610.04	\$	13,087.73	21.6%	
TOTAL STAFF COSTS		\$	64,758.73	\$	4,503.81	\$	13,973.90	\$	50,784.83	21.6%	
Operating Costs:											
Facility Rent, Utilities, Maintenance, etc.	6185	\$	-	\$	-	\$	-	\$	-	0.0%	
Staff Expendable Supplies & Materials	6000	\$	1,200.00		-	\$	-	\$	1,200.00	0.0%	
Software Licenses	6095	\$	1,347.20	\$	-	\$	14.56	\$	1,332.64	1.1%	
Staff Computers	6085	\$	-	\$	-	\$	-	\$	-	0.0%	
Client Verifications	6516	\$	420.00	\$	-	\$	-	\$	420.00	0.0%	
Program Outreach Expenses (Brochures, Flyers, etc.)	6735	\$	-	\$	-	\$	-	\$	-	0.0%	
Copy & Print Expenses	6730	\$	450.00		-	\$	-	\$	450.00	0.0%	
Communications (Phone, Fax, Internet, etc.)	6270	\$	1,308.00	\$	63.33	\$	165.02	\$	1,142.98	12.6%	
Staff Travel											
Local Mileage Cost	6105	\$	377.30	\$	-	\$	20.02	\$	357.28	5.3%	
Non-Local Per Diem/Lodging Cost	6110/6115/6120/6125/6130	\$	560.00	\$	-	\$	-	\$	560.00	0.0%	
Staff Training	5110	\$	240.00	\$	-	\$	-	\$	240.00	0.0%	
Staff Background Checks	5100	\$	133.60	\$	-	\$	-	\$	133.60	0.0%	
Postage (Stamps, FedEx, etc.)	6005	\$	240.00	\$	-	\$	-	\$	240.00	0.0%	
TOTAL OPERATING COSTS		\$	6,276.10		63.33	\$	199.60	\$	6,076.50	3.2%	
		•		•		•		•	,		
Training Costs:											
WorkKeys, etc.)	6525	\$	4,625.00	\$	_	\$	(40.00)	\$	4,665.00	-0.9%	
WI Customer Individualized Training Costs	0020	Ψ	1,020.00	Ψ		Ψ	(10.00)	Ψ	1,000.00	0.070	
Individual Training Account/Voucher Cost	6530	\$	34,000.00	\$	_	\$	_	\$	34,000.00	0.0%	
Client Testing Fees	6535	\$	04,000.00	\$	<u>-</u>	\$	_	ψ	54,000.00	0.0%	
TOTAL TRAINING COSTS	0000	\$	38,625.00	Ġ		\$	(40.00)	Ġ	38,665.00	-0.1%	
TOTAL TRAINING COSTS		٠,	38,023.00	٠,		γ	(40.00)	٠	38,003.00	-0.176	
Supportive Services Costs :											
WI Customer Transportation Costs	6485	\$	4,200.00	\$	_	\$	_	\$	4,200.00	0.0%	
WI Customer Childcare Costs	6660	\$	500.00		_	\$	_	Φ	500.00	0.0%	
Training Support Materials (Uniforms, Drug Screens, Backg	6546	Φ	8,550.00			Ψ		Ψ	8,550.00	0.0%	
WI Customer Emergency Assistance (Rent, Car Repair, etc	6596	\$	250.00		- -	\$		Ψ	250.00	0.0%	
TOTAL SUPPORTIVE SERVICES COSTS	0030	\$	13,500.00		-	\$		Ś	13,500.00	0.0%	
TOTAL SOLL OKTIVE SERVICES COSTS		<u> </u>	13,300.00	<u> </u>		Υ		<u> </u>	13,300.00	0.070	
Training/Professional Fees/Profit:											
General Liability Insurance	6305	\$	1,467.40	\$	61.11	\$	299.81	\$	1,167.59	20.4%	
TOTAL FEES / PROFIT COSTS		\$	1,467.40		61.11	_	299.81		1,167.59	20.4%	
INDIRECT COST:	12.80%	\$	8,772.77	\$	592.42	\$	1,852.58	\$	6,920.19	21.1%	
Contract Total		\$	133,400.00	\$	5,220.67	\$	16,285.89	\$	117,114.11	12.2%	



1376 Tiger Blvd.

Clemson, SC 29631

ECKERD YOUTH ALTERNATIVES, INC.

100 N. Starcrest Drive, Clearwater, FL 33765

INVOICE

Adult/DW Resiliency Grant

Worklink Development Board Contract Number: 21LR895E1 1370-08 Invoice Number:

Invoice Month: September 2022

Period Covered: December 1, 2021 - December 31, 2022 **Attn: Jennifer Kelly**

email: jkelly@worklinkweb.com Total Amount Due: \$ 17,860

SEPTEMBER

Eckerd Goal: 100.0% 72.7% Line Item **Budget** 1370-8 **Cumulative Cost** Remaining Balance | Percent Spent **YTD** YTD **Staff Salary Total** 84,342 \$ 8,245 64,230.39 \$ 20,111.95 76.2% \$ **Fringe Benefit Total** \$ 26,733 \$ 2,735 22,870.91 \$ 85.6% **51**xx 3,861.95 **TOTAL STAFF COSTS** 111,075 10,980.00 87,101.30 \$ 23,973.90 78.4% **Operating Costs:** Staff Expendable Supplies & Materials 6000 \$ 1,093.35 1,200 \$ 106.65 91.1% Software Licenses 6095 \$ 310 \$ 310.00 0.0% Staff Computers 6085 \$ \$ 0.0% Program Outreach Expenses (Brochures, Flyers, etc. \$ \$ 1,350.00 0.0% 6735 1,350 Copy & Print Expenses 6730 \$ 255.06 (255.06)0.0% Communications (Phone, Fax, Internet, etc.) 6270 \$ 600 39.72 170.55 \$ 429.45 28.4% **Client Verifications** 6516 0.0% \$ \$ Staff Travel Local Mileage cost 6105 \$ 880 740.10 \$ 139.90 84.1% Non-Local Per Diem/Lodging Cost 6115/6120/6125 \$ 1,000 527.63 \$ 472.37 52.8% 62.5% Staff Training 5110 \$ 800 500.00 \$ 300.00 Staff Background Checks \$ 200 200.00 0.0% 5100 Postage (Stamps, FedEx, etc.) 6005 150 150.00 0.0% **TOTAL OPERATING COSTS** 6,490 39.72 3,286.69 \$ 3,203.31 50.6% **Training Costs:** WI Customer Credential Exam Fees (C.N.A., GED, TABE 6525 \$ \$ 0.0% WI Customer Individualized Training Costs \$ 35,676.00 \$ Individual Training Account/Voucher Cost 6530 70,000 2,310.00 34,324.00 51.0% Client Testing Fees 6535 \$ 0.0% **TOTAL TRAINING COSTS** \$ 35,676 \$ 34,324 70,000 \$ 2,310 \$ 51.0% **Supportive Services Costs:** WI Customer Transportation Costs 6485 \$ 10,000 1,965.00 3,275.00 \$ 6,725.00 32.8% WI Customer Childcare Costs 6660 \$ \$ 0.0% 10,000 5,307.51 \$ 4,692.49 53.1% Training Support Materials (Uniforms, Drug Screens, Backgr 6545/6546 \$ 1,278.43 Client Allowances 6590 \$ 0.0% \$ WI Customer Emergency Assistance (Rent, Car Repair, € 6596 \$ 0.0% **TOTAL SUPPORTIVE SERVICES COSTS** \$ 8,582.51 \$ 11,417.49 20,000 3,243.43 42.9% Training/Professional Fees/Profit: General Liability Insurance 6305 \$ 1,023 167.65 1,022.68 \$ 0.00 100.0% **TOTAL FEES / PROFIT COSTS** 1,023 167.65 1,022.68 \$ 0.00 100.0% **INDIRECT COST:** 1,118.74 2,717.72 10.00% 11,859 9,141.07 \$ 77.1% 220,447 17,859.54 144,810.25 \$ 75,636.42 65.7% **Contract Total**



A proud partner of the AmericanJobCenter network

ITA Obligations and Participant Cost Report

Service Provider: Eckerd Workforce Development Service

Period Covered: PY2022 (July 1, 2021 to June 30, 2022)

Report Date: 10/10/2022

	Open		Open			Open			PY2022		
ITA Report	Adult	%		DW	%	Resiliency	%	Т	otal All Funding	%	
Scholarship Budget	\$ 144,000.00		\$	34,000.00		\$ 70,000.00		\$	248,000.00		
Scholarship Awards	\$ 51,516.00	36%	\$	1,655.00	5%	\$ 62,913.00	90%	\$	116,084.00	47%	
Scholarships Available	\$ 92,484.00	64%	\$	32,345.00	95%	\$ 7,087.00	10%	\$	131,916.00	53%	

Participant Cost Budget*	\$ 213,770.00		\$ 52,545.00		\$ 90,000.00		\$ 356,315.00	
Pending Transactions	\$ 32,346.38	15%	\$ 1,905.00	4%	\$ 35,310.58	39%	\$ 69,561.96	20%
Cleared Transactions	\$ 2,678.99	1%	\$ -	0%	\$ 42,596.93	47%	\$ 45,275.92	13%
Total Authorized Transactions	\$ 35,025.37	16%	\$ 1,905.00	4%	\$ 77,907.51	87%	\$ 114,837.88	32%
Remaining Available Balance	\$ 178,744.63	84%	\$ 50,640.00 9	96%	\$ 12,092.49	13%	\$ 241,477.12	68%

^{*}Participant Cost Budget totals include sholarships and supportive services

Acronymns	
ITA	Individual Training Accounts are also known as scholarships or tuition costs.
DW	Dislocated Worker
Resiliency	Reiliency Grant awarded in PY2021 from the State Workforce Development Board to supplement regular Adult/DW formula funding thru PY2022; training held for Q1 of PY2022

20IWT01

Grant #	Company	Originally Awarded	Current Award	Expended	Balance	Start Date	End Date	Status
20IWT01-01	Dynamic Filtration	\$2,628.00	\$2,628.00	\$ 2,538.00	\$90.00	6/9/2021	2/16/2022	FINAL
20IWT01-02	Robert Bosch	\$33,326.00	\$33,326.00	\$ 22,498.00	\$10,828.00	6/9/2021	5/30/2022	FINAL
20IWT01-03	Sealevel Systems Inc.	\$33,645.50	\$33,645.50	\$ 19,980.00	\$13,665.50	6/9/2021	12/30/2021	FINAL
20IWT01-04	United Tool and Mold	\$2,000.00	\$2,000.00	\$ 600.00	\$1,400.00	6/9/2021	12/30/2021	FINAL
20IWT01-05	Reliable Automatic Sprinkler	\$6,800.00	\$6,800.00	\$ 2,311.00	\$4,489.00	6/9/2021	12/30/2021	FINAL
20IWT01-06	IPSUM Technologies	\$8,159.00	\$8,159.00	\$ 1,557.12	\$6,601.88	6/9/2021	12/30/2021	FINAL
20IWT01-07	KP Components	\$5,725.00	\$5,725.00		\$5,725.00	6/9/2021	12/30/2021	FINAL *DEOBLIGATED
20IWT01-08	PMi2	\$19,359.00	\$19,359.00	\$ 12,205.38	\$7,153.62	6/9/2021	12/30/2021	FINAL
20IWT01-09	JTEKT Koyo Bearings	\$12,445.00	\$12,445.00	\$ -	\$12,445.00	6/9/2021	12/30/2021	FINAL
20IWT01-10	Chomarat	\$8,437.50	\$8,437.50	\$ 8,437.50	\$0.00	6/9/2021	12/30/2021	FINAL
20IWT01-11	MCG Mechanical Inc.	\$2,854.00	\$2,854.00	\$ 2,374.00	\$480.00	10/12/2021	2/28/2022	FINAL
20IWT01-12	Proper Polymers	\$18,675.00	\$18,675.00		\$18,675.00	10/12/2021	12/30/2021	FINAL
20IWT01-13	Kelley Engineering	\$13,500.00	\$13,500.00	\$ 12,150.00	\$1,350.00	12/16/2021	3/31/2022	FINAL
20IWT01-14	McLaughlin Body Company	\$4,670.00	\$4,670.00		\$4,670.00	12/16/2021	3/31/2022	FINAL *DEOBLIGATED
20IWT01-15	Mergon	\$7,776.00	\$7,776.00		\$7,776.00	12/16/2021	3/31/2022	pending documentation
Total:		\$180,000.00	\$180,000.00	\$ 70,127.00	\$95,349.00			

Yellow= final Green=pending documentation



Strategic Plan Update

Final Strategic Plan Update

Goal I. Improve the skill level of the workforce to meet the demands of business and industry.

The One Stop and Youth Committees will oversee the attainment of this goal and will be responsible to complete the objectives and strategies to facilitate its successful attainment.

Objective 1:

A. Monitor WorkKeys Data on an ongoing basis to report the trends in certification of workers.

	ANDERSON COUNTY											
	ACT NATIONAL C	AREER F	READINE	SS CER	ΓΙΓΙCATE	[NCRC]						
WORKFORCE		TOTAL NCRC	BRONZE NCRC	SILVER NCRC	GOLD NCRC	PLATINUM NCRC	NCRC PLUS	10.20.15 Baseline	6.30.19 Difference			
Current	Current Private		241	678	347	42	18	753	555			
	Public	834	156	458	207	13	81	530	304			
Emerging &	High School	6424	1515	3577	1302	30	325	2859	3565			
0 0	College	117	19	67	30	1	6	85	32			
	Adult Education	991	272	599	117	3	94	658	333			
	Unemployed	2008	549	1120	318	21	71	1121	887			
	Recent Veteran	12	1	9	1	1	0	8	4			
	Workforce category not identified	55	19	27	9	0	0	49	6			
	Totals	11749	2772	6535	2331	111	595	6063	5686			
	Previous Report:	11514				Website report as of 0						
Difference fro	m previous review:	235										

	OCONEE COUNTY										
Α	CT NATIONAL C	AREER I	READINE	SS CER	TIFICATE	[NCRC]					
WORKFORCE		TOTAL	BRONZE	SILVER	GOLD	PLATINUM	NCRC	10.20.15	6.30.19		
WORRFORGE		NCRC	NCRC	NCRC	NCRC	NCRC	PLUS	Baseline	Difference		
Current	Private	436	76	243	104	13	7	258	178		
	Public	406	56	217	126	7	127	274	132		
Emerging &	High School	1850	435	1017	390	8	0	777	1073		
Fransitioning	College	35	6	17	11	1	0	17	18		
	Adult Education	356	100	217	32	7	0	252	104		
	Unemployed	1209	303	692	191	23	6	595	614		
	Recent Veteran	4	1	1	2	0	0	0	4		
	Workforce category not identified	100	32	58	9	1	0	97	3		
	Totals	4396	1009	2462	865	60	140	2270	2126		
	Previous Report:	4292					Website report as of 6/3		6/30/19		
Difference from	previous review:	104									

		PICKE	NS COL	JNTY					
AC ⁻	Γ NATIONAL C	AREER F	READINE	SS CERI	TIFICATE	[NCRC]			
WORKFORCE		TOTAL	BRONZE	SILVER	GOLD	PLATINUM	NCRC	10.20.15	6.30.19
WOTHL OTOL		NCRC	NCRC	NCRC	NCRC	NCRC	PLUS	Baseline	Difference
Current	Private	638	93	348	179	18	22	318	320
	Public	390	69	233	79	9	44	183	207
Emerging &	High School	3434	748	1859	807	20	161	1541	1893
Transitioning	College	86	12	41	31	2	5	55	31
	Adult Education	1135	187	708	240	0	98	898	237
	Unemployed	1303	281	758	244	20	67	635	668
	Recent Veteran	13	2	8	3	0	0	7	6
	Workforce category not identified	303	67	190	46	0	0	299	4
	Totals	7302	1459	4145	1629	69	397	3936	3366
	Previous Report:						Website r	eport as oj	f 6/30/19
Difference from previo	ous review:	107							

Goal concluded on June 30, 2019 with the dissolution of the Work Ready Communities. Overall, the final results of this goal are as follows:

County	Initial	Final	NCRC Awarded							
Anderson	6,063	11,749	5,686							
Oconee	2,270	4,396	2,126							
Pickens	3,936	7,302	3,366							
WorkLink 12,269 23,447 11,178										
Time frame – October 2015 to June 2019										

Objective 2:

B. Continue to build a better understanding of the employee skill level needs in the area through better coordination with workforce development partners

Key Action Strategies

- 1. Assign staff to participate in Community, Partner and Employer groups
 - SHRM for Anderson, Oconee, and Pickens counties Meredith Durham
 - Chamber events for above (Ribbon cuttings & other business/employer events) Trent Acker,
 Leann Vaughn, Meredith Durham
 - Economic Development meetings & events for all three counties Trent Acker, Meredith Durham
 - VR Business Services meeting Trent Acker
 - Various United Way events/activities –Sharon Crite, Renee Alexander
 - Anderson County Workforce Collaborative Trent Acker, JT Parnell
 - Pickens County Business Education Alliance Trent Acker
 - Anderson, Oconee, Pickens Business Showcase Trent Acker, Meredith Durham
 - Oconee Business Education Partnerships Trent Acker
 - Ten at the Top Trent Acker
 - Anderson Business Group Trent Acker
 - Anderson and Oconee Chamber Policy Chats Trent Acker
- 2. Convene business representatives on a monthly basis and SC Works Center partners on a quarterly basis a. Coordinate services and share information on behalf of the WorkLink Workforce Development Area and the SC Works System

Business Service Integration Team meetings

Topics of discussion typically include job openings, hiring events, job fairs and job fair planning, employer needs, ReadySC projects, and partner education

- Met November 20, 2015
- Met February 5, 2016
- Met March 4, 2016
- Met April 8, 2016
- Met May 13, 2016
- Met August 12, 2016
- Met September 9, 2016
- Met October 21, 2016
- Met December 9, 2016
- Met January 20, 2017

- Met February 17, 2017
- o Met April 21, 2017
- Met July 14, 2017
- Met August 18, 2017
- Met September 15, 2017

 Met October 20, 2017
- Met October 20, 2017
- Met January 26, 2018
- Met March 2, 2018
- Met April 6, 2018

- o Met May 25, 2018
- o Met August 24, 2018
- o Met November 30, 2018
- o Met March 29, 2019
- o *Met June 21, 2019*
- o August 23, 2019
- o December 6, 2019
- o March 20, 2020
- o April 29, 2020

Quarterly Partner Meetings

Topics of discussion typically include referral processes, partner updates, partner education, community resources, and MOUs

- Met November 13, 2015
- Met February 19, 2016
- Met May 20, 2016
- o Met September 9, 2016
- o Met December 2, 2016
- Met February 24, 2017
- Met May 5, 2017

- Met August 25, 2017
- Met November 17, 2017
- Met February 16, 2018
- Met May 25, 2018
- Met August 24, 2018
- o Met November 30, 2018
- Met March 29, 2019

- o August 23, 2019
- o December 6, 2019
- o *March 20, 2020*
- o *April 29, 2020*

b. Meet with employers and economic development agencies on an "as needed" basis to determine workforce needs and solutions that can be coordinated through the WorkLink office and SC Works Centers.

This is on an ongoing basis. Leanne Vaughn, Brent Oxley, Meredith Durham, and Trent Acker attend based on request.

Objective 3:

- C. Increase the number of individuals who successfully complete GED or high school diploma through the workforce system.
- D.

GED/HSE	PY2015	PY2016	PY2017	PY2018	PY2019	PY2020	Total
Adult	9	17	8	5	18	8	65
DW	1	0	0	0	0	0	1
Youth	96	54	24	27	90	44	335
Total	106	71	32	32	108	52	401

Key Action Strategies:

- 1. Coordinate with the school districts to identify new dropouts
 - a. Work with Youth Committee to strengthen collaboration and partnerships
 - b. Establish a referral process between the schools and the SC Works Centers for those seeking employment

Existing Connections:

- DEW staff offers soft skills workshops to high school students (specifically seniors and Career and Technology students) basic information is given regarding SC Works Centers
- K-12 System representatives are invited to our Business Service Integration Team meetings to learn more about outreach efforts to employers, but also information about SC Works Centers.
- Aging Out of Foster Care Youth programs at DSS have a SC Works referral system in place.
- Staff is working with Alliance Pickens to establish a referral process for Pickens County students that do not have employment or education plans upon graduation.
- 2. Make SC Works Center customers aware of GED and High School Diploma changes
 - a. Communicate information about how to obtain a GED or High School Diploma
 - Staff review education history upon entry into the SC Works Centers.
 - Referrals are given to Adult Education Centers for each participant that lacks a GED or High School Diploma.
 - Adult Ed is co-located in the Clemson SC Works Centers, and staff is co-located in Anderson 3,4,5.

Objective 4: Increase the number of workshop attendees each year by serving at least 4% of the total Center traffic. The preceding month's Center traffic will determine the goal for the current month. Overall achievement of this goal will be evaluated at the end of each program year.

2017												
ACTUAL												
TOTALS	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17
16970		1230	1424	1292	1720	1808	1781	1846	1566	1645	1306	1352
5%			49	57	52	69	72	71	74	63	66	52
698			141	69	82	83	57	90	20	92	36	28
4%			92	12	30	14	-15	19	-54	29	-30	-24
5%			11%	5%	6%	5%	3%	5%	1%	6%	2%	2%
2018												
ACTUAL												
TOTALS	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18
19745	2162	1366	1518	1492	1837	1653	2455	1742	1352	1607	1253	1308
3%	54	86	54.64	60.72	59.68	73.48	66.12	98.2	69.68	54.08	64.28	50.12
649	28	35	39	22	26	67	124	50	78	63	49	68
3%	-26	-51	-16	-39	-34	-6	58	-48	8	49	68	18
3%	2%	2%	3%	1%	2%	4%	8%	2%	4%	5%	3%	5%
2019												
ACTUAL												
									_			
,												1577
												47.88
												31
2%	-3	-39	-28	-2	-51	-29	-38	-52	-2	10	-33	-17
		201		***								
3%	4%	2%	2%	4%	1%	2%	2%	1%	4%	4%	2%	3%
2020				DANIDEA	416 66 14	v - d - C -				cc· -		
				PANDEN	/IIC - SC V	vorks Cei	nters cic	sea to wa	aik-in tra	TTIC		
	lon 20	Fab 20	Max 20	A 20	May 20	lun 20	lul 20	A.v. 20	Con 20	Oat 20	Nov. 20	Dec 20
												924
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					-		_				_	8
170	10	72	-+0	/ -	U		20	30	23	32	24	24
0.8%	3%	2%	1%	0%	0%	0%	0%	0%	0%	1%	2%	1%
	ACTUAL TOTALS 16970 5% 698 4% 5% 2018 ACTUAL TOTALS 19745 3% 649 3% 2019 ACTUAL TOTALS 19131 3% 469 2% 3% 2020 ACTUAL	ACTUAL TOTALS 16970 5% 698 4% 2018 ACTUAL TOTALS 19745 2162 3% 54 649 28 3% -26 3% 2% 2019 ACTUAL TOTALS 19131 2103 3% 52.32 469 49 2% -3 3% 4% 2020 ACTUAL TOTALS 10948 2047 2% 63.08 132 47 1% -16	ACTUAL TOTALS Jan-17 Feb-17 1230 5% 698 4% 5% 2018 ACTUAL TOTALS Jan-18 Feb-18 19745 2162 1366 3% 54 86 649 28 35 3% -26 -51 3% 2% 2% 2019 ACTUAL TOTALS Jan-19 Feb-19 19131 2103 1406 3% 52.32 84.12 469 49 45 2% -3 -39 3% 4% 2% 2020 ACTUAL TOTALS Jan-20 Feb-20 10948 2047 1335 2% 63.08 81.88 132 47 40 1% -16 -42	ACTUAL TOTALS 16970 1230 1424 5% 698 141 4% 92 5% 11% 2018 ACTUAL TOTALS 19745 2162 1366 1518 3% 54 86 54.64 649 28 35 39 3% -26 -51 -16 3% 2019 ACTUAL TOTALS 19131 2103 1406 1483 3% 52.32 84.12 56.24 469 49 45 28 2% 3% 2020 ACTUAL TOTALS 1948 28 29 2020 ACTUAL TOTALS 1949 49 45 28 28 29 2020 ACTUAL TOTALS 10948 2047 1335 1838 2% 63.08 81.88 53.4 132 47 40 13 1% -16 -42 -40	ACTUAL TOTALS 16970 1230 1424 1292 5% 698 141 69 4% 92 12 5% 11% 5% 2018 ACTUAL TOTALS 19745 2162 1366 1518 1492 3% 54 86 54.64 60.72 649 28 35 39 22 3% -26 -51 -16 -39 ACTUAL TOTALS 19131 2103 1406 1483 1532 3% 52.32 84.12 56.24 59.32 469 49 49 45 28 57 29 -3 -39 -28 -2 3% 469 49 45 28 57 29 -3 -39 -28 -2 3% ACTUAL TOTALS 19131 2103 1406 1483 1532 3% 52.32 84.12 56.24 59.32 469 49 45 28 57 29 -3 -39 -28 -2 3% ACTUAL TOTALS 19131 2103 1406 1483 1532 ACTUAL TOTALS 19131 2103 1406 1483 1532 469 49 45 28 57 29 -3 -39 -28 -2 ACTUAL TOTALS 19131 2103 1406 1483 1532 ACTUAL TOTALS 1949 49 45 28 57 29 -3 -39 -28 -2 ACTUAL TOTALS 10948 2047 1335 1838 0 246 63.08 81.88 53.4 73.52 132 47 40 13 0 146 -42 -40 -74	ACTUAL TOTALS 16970 1230 1424 1292 1720 5% 49 57 52 698 141 69 82 4% 92 12 30 5% 11% 5% 6% 2018 ACTUAL TOTALS 19745 2162 1366 1518 1492 1837 3% 54 86 54 86 54.64 60.72 59.68 649 28 35 39 22 26 3% -26 -51 -16 -39 -34 3% 2% 2% 3% 1% 2% 2019 ACTUAL TOTALS 19131 2103 1406 1483 1532 1548 3% 52.32 84.12 56.24 59.32 61.28 469 49 45 28 57 10 2% ACTUAL TOTALS 3% 52.32 84.12 56.24 59.32 61.28 469 49 45 28 57 10 28 ACTUAL TOTALS 19131 2103 1406 1483 1532 1548 3% 52.32 84.12 56.24 59.32 61.28 469 49 45 28 57 10 2% ACTUAL TOTALS 3% 4% 2% 4% 1% APP-19 APP-19	ACTUAL TOTALS 16970 1230 1424 1292 1720 1808 5% 49 57 52 69 698 141 69 82 83 4% 92 112 30 144 5% 111% 5% 6% 5% 2018 ACTUAL TOTALS 19745 2162 1366 1518 1492 1837 1653 3% 54 86 54,64 60,72 59,68 73,48 649 28 35 39 22 26 67 3% -26 -51 -16 -39 -34 -6 3% 2019 ACTUAL TOTALS 19131 2103 1406 1483 1532 1548 1629 3% 52,32 84.12 56,24 59,32 61,28 61,92 469 49 45 28 57 10 33 27 -3 -39 -28 -2 -51 -29 37 47 40 13 0 0 0 0 17 49 -16 -42 -40 -74 0 0 -2	ACTUAL TOTALS 16970 1230 1424 1292 1720 1808 1781 5% 49 57 52 698 141 69 82 83 57 49 92 12 30 144 -15 5% 1118 5% 6% 5% 3% ACTUAL TOTALS 19745 2162 1366 1518 1492 1837 1653 2455 3% 54 86 54.64 60.72 59.68 73.48 66.12 649 28 35 39 22 26 67 124 38 -26 -51 -51 -58 3% 2019 ACTUAL TOTALS 19131 2103 1406 1483 1532 1548 1629 2007 3% 52.32 84.12 56.24 59.32 1548 1629 2007 3% 52.32 84.12 56.24 59.32 61.28 61.92 65.16 469 49 45 28 57 10 33 27 28 -28 -39 -28 -29 -31 -34 -48 1902 PANDEMIC - SC Works Centers clo ACTUAL TOTALS 10948 2047 1335 1838 0 41 506 742 24 256 63.08 81.88 53.4 73.52 0 1.64 20.24 132 47 40 13 0 0 0 0 0 0 18 -16 -42 -40 -74 0 -2 -2 -2 -2 -2 -2 -2 -2 -2	ACTUAL TOTALS 16970 1230 1424 1292 1720 1808 1781 1846 5% 49 57 52 69 72 71 698 4% 92 121 30 144 -15 19 5% 111% 5% 6% 5% 3% 5% 2018 ACTUAL TOTALS 19745 2162 366 574 375 586 587 487 578 2018 ACTUAL TOTALS 397 548 548 548 548 654 649 649 649 649 649 649 649	ACTUAL TOTALS 16970 1230 1424 1292 1720 1808 1781 1846 1566 5% 49 57 52 698 141 69 82 83 57 90 20 4% 92 112 30 144 -15 199 -54 5% 111% 5% 6% 5% 30 5% 111% 5% 6% 5% 30 5% 111% 5% 6% 5% 30 5% 11% 5% 6% 5% 30 5% 11% 5% 6% 5% 30 5% 11% 5% 6% 5% 30 5% 11% 2018 ACTUAL TOTALS 19745 2162 1366 1518 1492 1837 1653 2455 1742 1352 3% 54 86 54.64 60.72 59.68 73.48 66.12 98.2 69.68 649 28 35 39 22 26 67 124 50 78 3% -26 -51 -16 -39 -34 -6 58 -48 88 294 4% 2019 ACTUAL TOTALS 1911 2103 1406 1483 1532 1548 1629 2007 1675 1526 248 38 294 204 48 204 ACTUAL TOTALS 38 52.32 84.12 56.24 59.32 61.28 61.92 65.16 80.28 67 469 49 45 28 57 10 33 27 28 65 24 57 469 49 45 28 57 10 33 27 28 65 24 67 469 49 45 28 57 10 33 27 28 65 24 67 47 48 2020 PANDEMIC - SC Works Centers closed to walk-in tra ACTUAL TOTALS 10948 2047 1335 1838 0 41 506 742 717 913 246 63.08 81.88 53.4 73.52 0 164 0 0 0 0 0 0 0 0 0 0 0 0 0	ACTUAL TOTALS 16970 1230 1424 1292 1720 1808 1781 1846 1566 1645 5% 49 57 52 69 72 71 74 63 688 141 69 82 83 57 90 20 92 4% 92 11% 5% 6% 5% 6% 5% 3% 5% 11% 5% 6% 5% 3% 5% 11% 6% 2018 ACTUAL TOTALS 19745 2162 1366 1518 1492 1837 1653 2455 1742 1352 1607 3% 54 86 54.64 60.72 59.68 73.48 66.12 98.2 67 67 124 50 78 63 3% -26 -51 -16 -39 -34 -6 58 49 49 49 49 48 88 29 207 1808 181 19745 19131 19131 19131 19131 19131 19145	ACTUAL TOTALS Jan-17 Feb-17 Mar-17 Apr-17 May-17 Jun-17 Jul-17 Aug-17 Sep-17 Oct-17 Nov-17 196970

Key Action Strategies:

- 1. Gather information from partners and community as to the types of workshops that should be offered.
 - a. Ensure workshop topics and/or curriculum is applicable to skills needed from industry input
 - Job Applications, Resumes, Interviewing, Dress for Success, Expungements, Computer skills
 - b. Plan workshops early and market workshops through multiple venues: websites, social media, print, news outlets, partner's organizations, etc.
 - Workshops are primarily advertised through Facebook, email blasts, and in print
 - c. Plan workshops to be interactive and engaging
 - Several key SC Works Center staff have been formally trained by Anderson Co.
 Employability trainers to conduct interactive and engaging activities during their workshops
- 2. Coordinate a minimum of 8 workshops per month

# Works	# Workshops													
Offered		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
	2016	92	106	90	98	89	76	86	91	96	94	95	97	1110
	2017	57	90	73	92	73	65	76	97	70	59	58	39	849
	2018	43	44	37	42	40	30	43	41	43	42	32	39	476
	2019	43	45	41	42	32	34	47	40	18	0	0	0	342
	2020	9	8	8	44	28	32	30	40	34	34	34	34	335

Workshops offered in-person were paused from mid-March through the end of June of PY2019. Virtual workshops begin in July of PY2020.

- 3. Coordinate with partners to host workshops
 - a. Ask partners to require attendance to workshops

Partners are given SC Works Center workshop calendars each month. DEW and SC Legal Aid have been conducting employability, expungement, financial, and computer classes for SC Works customers.

Objective 5: Focus on quality workshop content and offerings. Quality should extend to what is currently offered, what may be offered in the future, and workshop delivery mechanisms.

Key Action Strategies:

- 1. Investigate online options and bring recommendations to the OneStop Operations Committee for consideration
- 2. Evaluate best practices and implement strategies that will encourage both workshop quality content and attendance
 - a. Tie workshops to other SC Works events
 - b. Offer networking workshops with soft skills topics and job leads
 - c. Recruit employers to lead workshops about soft skills and company requirements
- 3. Monitor workshop content, presentation and feedback
- 4. Annually evaluate what workshops are best suited for participants in the workforce system

Workshops are evaluated at the end of each session. Participants complete a formal survey of the workshop, asking about quality content, presentation, and materials as well as opportunities for improvement.

Workshops were offered in-person until mid-March 2020. Workshops were reinstituted virtually in July 2020. No in-person workshops are offered currently.

Eckerd has purchased EBSCO learning as a virtual option for participants to login remotely. Participants can complete a variety of job search related soft skills, including interviewing tips, resume writing, communication skills, etc.

Goal II. Increase employer engagement in WIB and WIB Activities.

The One Stop, Youth, and Disabilities Committees will be responsible for the attainment of this goal and will be responsible to complete the objectives and strategies to facilitate its successful attainment.

Key Objective:

A. Increase WorkKeys Profiles by X% per year throughout the workforce region through increased awareness.

Key Action Strategies:

- 1. Investigate WorkKeys profiler resources and establish referral processes
- 2. Develop a plan to share WorkKeys profiling process with local area SHRM either though staff or partner presentations
- 3. Identify potential sources of funding opportunities
 - a. Secure additional funding through partnerships and grants to increase WorkKeys profiles

Data supplied by Phillips Staffing:

In 2016, the total number of profiles completed in the three counties was 34.

Anderson-10 Profiles First Quality, Mergon, McLaughlin, Chomorat

Oconee-18 Profiles Itron, BASF, Borg Warner, Koyo Pickens-6 Profiles Pickens County Schools, St. Jude

Goal concluded on June 30, 2019 with the dissolution of the Work Ready Communities. Final results remained 34. Concerns regarding hiring

Key Objective:

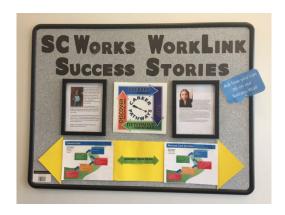
B. Continue to build a better understanding of the employee skill level needs in the area through better coordination with work force development partners.

Key Action Strategies:

- 1. Determine in-demand jobs in the market area, and skills required to fill those jobs
 - a. Administrative and Support and Waste Management and Remediation Services
 - b. Health Care and Social Assistance
 - c. Manufacturing
 - d. Professional, Scientific, and Technical Services
 - e. Construction

One occupational exception: CDL Truck Driver

- 2. Review the current skill level of our participants; determine gaps
 - a. On-going; participants are trained in in-demand career fields that align with our industry clusters.
- 3. Develop outreach materials specific to career paths (include educational resources) that need to be pursued in order to be employed in those jobs
- 4. Review career pathways options (developed on current in-demand occupations), including job opportunities, educational resources, and expected wages, with job seekers and customers



A success story board has been created in the foyer of the Clemson SC Works Center. The board features participants and customers that have made a successful change or progression in their career and includes information on how to progress along their career path for those that may be interested.

Key Objective

C. Work with businesses and employers to develop a better understanding of WorkKeys profiles needed by industry sector.

Key Action Strategies:

- 1. Discuss with Economic Development offices and partners in workforce training to determine utilization rate of WorkKeys
- 2. Survey local SHRM organization members on WorkKeys utilizations, profile descriptions by company, and categorize by industry

Goal concluded on June 30, 2019 with the dissolution of the Work Ready Communities.

Key Objective

D. Increase the number of employers using the Work Force Development system and services by 5% per year.

Unique Employers using our Services:

Program Year	Unique Employers Served	Goal	Running Goal	Difference	Outcome
2014	694				Baseline
2015	1100	35	729	371	Meets
2016	1075	55	1155	-80	Does Not Meet
2017	987	54	1129	-142	Does Not Meet
2018	670	49	1036	-366	Does Not Meet
2019	787	34	704	84	Meets
2020	1340	39	826	514	Meets
Goal 5% increase	e YoY				

Overall, met the 5% goal in three of the six program years. We discovered employer services are directly tied to Unemployment rate. The higher the unemployment rate the higher the demand for services.

Employers using our services in total:

Program Year	Employers Served	Goal	Running Goal	Difference	Outcome
2014	199	1			Baseline
2015	233	100	2091	239	Meets
2016	210	5 117	2447	-342	Does Not Meet
2017	199	2 105	2210	-218	Does Not Meet
2018	121	1 100	2092	-881	Does Not Meet
2019	142	5 61	1272	153	Meets
2020	171	2 71	1496	216	Meets

Overall, met the 5% goal in three of the six program years. We discovered employer services are directly tied to Unemployment rate. The higher the unemployment rate the higher the demand for services.

Services provided to Employers:

Program Year	Employer Services	Goal	Running Goal	Difference	Outcome
2014	4106				Baseline
2015	3062	205	4311	-1249	Does not Meet
2016	6214	153	3215	2999	Meets
2017	7574	311	6525	1049	Meets
2018	6996	379	7953	-957	Does not Meet
2019	6008	350	7346	-1338	Does not Meet
2020	9688	300	6308	3380	Meets

Overall, met the 5% goal in three of the six program years. In 2019 overall services were lower, but the number of employers using our system was higher, indicating that some employers were having trouble finding qualified candidates or retaining employees.

Key Action Strategies:

- 1. Establish baseline from PY14 employer services data

 The number of unduplicated Employers using services in PY14 equaled 694. The number of services provided to 1,991 employers equals 4,106.
- 2. Improve the quality of services offered through SC Works Online Services by assisting job seekers with better information in the SCWOS system (i.e. resumes, job expectations, etc.)
 - a. Promote job matching and job listing abilities to the businesses in the community
 - b. Host informational sessions through the local SHRM groups on how to set up free SCWOS accounts and use job matching services
 - c. Send mailers to local industry HR department describing the system and services available
 - d. Make presentations to all SHRM groups over the next 6 months
 - e. Develop a database of business services and partner services and share with local DEW representatives

This has been an ongoing process. WIOA has put in place metrics associated with Employer Services leading to a concentration of staff on quality services. We have seen better documentation of services and customer service satisfaction.

Objective 5: Increase opportunities for existing and displaced workers, veterans, persons with disabilities, and youth through promoting On the Job Training, apprenticeship, and other "work-based learning" programs with businesses in the region.

Key Action Strategies:

1. Target business service outreach materials to promote work-based learning opportunities Outreach brochures have been created for Business Services and On-the-Job Training.













- 2. Strengthen partnerships with businesses, other business service representatives
 - a. Communicate the need for work-based learning (OJT specifically) at SHRM, Plant manager meetings, and ED offices
 - b. Investigate Apprenticeships through DOL and the State
 - c. Support Apprenticeship Carolina in outreach efforts

- d. Collaborate with Apprenticeship Carolina in appropriate work-based learning endeavors
- e. Investigate grant opportunities that include work based learning opportunities
- f. Train Business Service team members on work based learning opportunities in the community, and promote appropriate opportunities to employers as needs arise
- g. Facilitate appropriate partner connections with the businesses

Staff have met with Apprenticeship Carolina and connected with our local economic development and Business Services Team to develop strategies to assist employers.

WorkLink has focused our employer services program around OJT and IWT.

On-the-Job Training	2015		2016		2017		2018		2019		2020	
# of OJT Participants		23		5		2		8		3		1
Ave Hrly Wage	\$	14	\$	12	\$	13	\$	13	\$	15	\$	26
Total Training Hours		6310		2400		960		3406		1440		480
Total Ave Training Hours		274		480		480		426		480		480
# of Employers		6		2		2		5		3		1
Total Reimbursement Pd	\$ 55,9	952	\$ 16,	,151	\$ 9,3	860	\$ 29	,310	\$ 11	,437	\$ 9,3	180
Total Ave Reimbursement	\$ 2,4	433	\$ 3,	.230	\$ 4,6	80	\$ 3	,664	\$ 3	,812	\$ 9,3	180

Goal III. Build upon existing partnerships and collaborations between workforce system service providers to better integrate the workforce development system.

Key Objective:

A. Map out existing agency partnerships and collaborations to identify gaps in services and opportunities for additional partnerships and collaboration.

Key Action Strategies:

- 1. Identify services relevant to customers served by the SC Works Centers
- 2. Research and formalize referral processes to share among staff
- 3. Develop map of services with input of operator
- 4. Share map to post in SC Works Centers, Adult Education Centers, and other training facilities
- 5. Assign the "gap in services" results to appropriate committee for plan development

Steps taken to insure relevant information is shared on a regular basis include:

- Outreach brochures that include partners developed.
- Quarterly partner meetings held to discuss referrals and processes.
- Resource and referral manual in the process of being developed. Regularly shared and updated with partners and staff.
- Links to partners provided through the WorkLink website.
- 2-1-1 promoted. SC Works information reviewed and updated as needed.

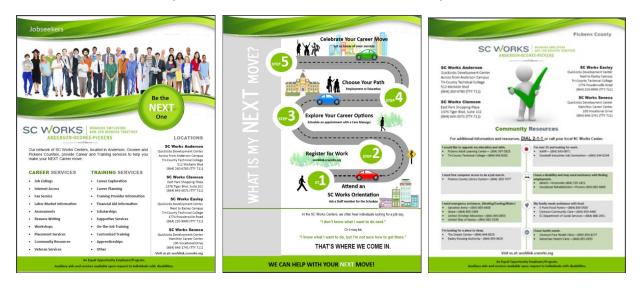


Key Objective

B. Maintain and support the One Stop Operator that is responsible for convening service providers and partner agencies.

Key Action Strategies:

- 1. Leverage existing relationships to grow meaningful partnerships with private/public partners
 - All Memorandum of Understandings are co-developed with partners, WorkLink, and the Center Manager. TANF has co-located in the SC Works Centers in 2018.
- 2. Develop information resources (flyers, graphics, etc.) to facilitate better understanding of partner resources and interactions
 - Outreach brochures for partners and SC Works have been developed.





Key Objective

C. Maintain and support the One-Stop Operator's efforts to collect data and regularly report to the WIB as part of their efforts to certify/re-certify the One Stop Centers.

Key Action Strategies:

- 1. Utilize surveys to help collect data that is not readily available via traditional sources
- 2. Research and stay abreast of any updates regarding new One-stop certification standards as issued by the State.
- 3. Evaluate new information from the state and provide relevant information to the board regarding any required changes to achieve/maintain certification

The Clemson SCWorks Center was certified in 2017. A revised SC Works Certification State instruction letter was issued in 2018 requiring a renewal of the Clemson SC Works Center certification, and intial certification of the satellite Centers. All Centers were certified as of June 2019 and documentation was submitted to SC Department of Employment and Workforce. Renewal certifications are due in three years.